



## Case Study – Corporate Training

One of the nation's largest diversified financial services companies was looking to educate its employees in a number of application related areas.

### **Client:**

Leading Financial Services Company

### **Industry:**

Financial Services

### **Service Provided to Client:**

- Enterprise-Wide Corporate Training

**The Challenge:** With training funds now available, the client believed that an investment in continuing education would help aid employee retention by demonstrating a clear commitment to employee growth and career advancement. Therefore, the client was looking at possible vendors to become its Preferred Training Provider.

**The Solution:** Being one of the nation's leading corporate education providers, Berkeley Training was high on the list of possible vendors. After meeting with the client to discuss their training goals and evaluate specific training needs, Berkeley proposed a flexible training schedule fully customized to meet the client's requirements.

- As the client's preferred training partner, Berkeley ran several Instructor-Led Training (ILT) classes each month, mainly in the areas of Microsoft VB 6.0, Microsoft SQL, Windows, SMA, Cisco, Java, ITIL, and .NET.
- A large part of the training was held at the client's corporate headquarters in Charlotte, NC. Additional on-site training and Custom Content Development services were provided at several of the client's satellite locations.

### **The Result:**

Berkeley Training's extensive network of reliable and skilled education professionals coupled with their experienced project management team fostered the development of a strong client/partner relationship. Overall, the client was especially pleased with the high quality of Berkeley's instructors and their ability to customize the training course.