

## Standardizing a Major Home Improvement Company's Operations

In order to centralize their supply chain, a major home improvement company organized a system of distribution centers, but lacked efficient and standardized operational procedures.

### THE CHALLENGE

#### Standardize operating procedures across warehouses

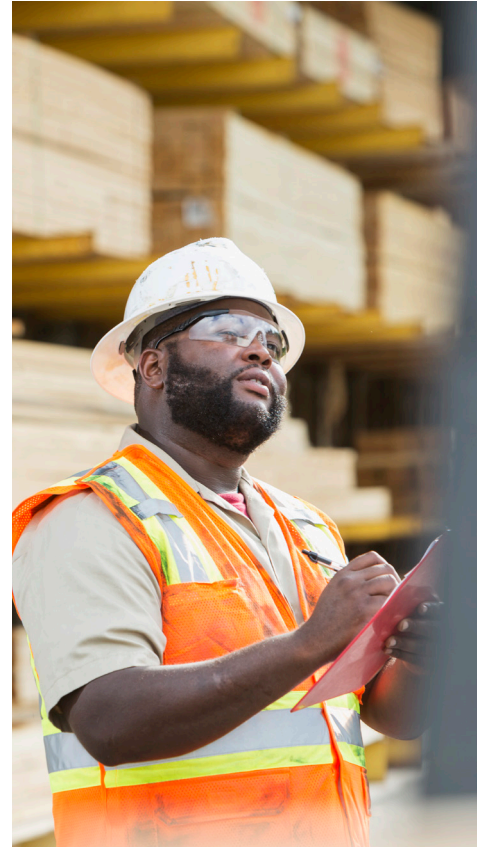
To provide a better customer experience and centralize their supply chain, the company brought the delivery of large appliances in-house via a system of distribution centers. They opened their first warehouses in 2019 and planned to open 100+ more over the next three years. After each of the first six buildings to open operated under its own set of procedures, the company realized they needed to develop standard operating procedures (SOPs) and onboarding to standardize warehouse operations and management.

### THE SOLUTION

#### Remote, self-paced standardized training

The company partnered with Judge Learning Solutions (JLS), a division of The Judge Group, to develop strategy, training and supporting documents that would establish SOPs across all 100 MDOs. By taking an enterprise learning solutions approach, JLS took on task analysis, custom blended learning curriculum development, and assessments to support the nationwide rollout of over 100 warehouses.

The process began by conducting a job task analysis of five critical roles the company wanted to focus on. JLS then developed learning roadmaps with prescribed training deliverables for each role forming the foundation for the SOPs by creating a comprehensive, self-paced, blended learning program for training on systems, soft skills, and operations. It was critical for the company that the learning program be self-paced and virtual as the Covid-19 pandemic occurred mid-rollout and employees needed to fulfill the training from their remote locations. Finally, JLS delivered eLearning evaluations and on-the-job checklists for managers to assess the program's efficacy for its employees.



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## THE RESULT

### Significant savings and increased KPIs

The pandemic could have caused a setback of 2-3 years, had the program been designed differently. However, because the training was self-paced and virtual, the program resulted in cost savings of roughly \$250,000 per year from 2020-2022. Since the initial rollout, employees at additional locations have taken the training resulting in higher customer satisfaction and increased employee job confidence.



#### \$250,000 Annual Savings

The self-paced, virtual training program resulted in cost savings of approximately \$250,000 per year from 2020-2022



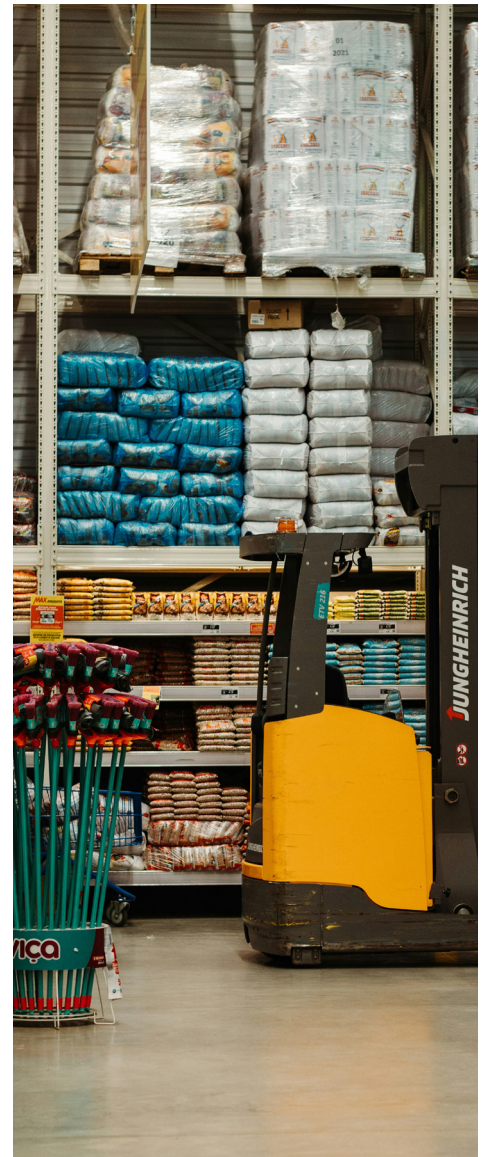
#### 100+ Warehouses

The standardized training and SOPs were rolled out across over 100 warehouses



#### Increased Customer Satisfaction

The training program led to higher customer satisfaction and increased employee job confidence



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