



learning
solutions

PROFESSIONAL DEVELOPMENT

We believe in creating business advantages through people. With today's fast-changing world, there has never been a more critical time to invest in your employees. With challenges like attrition, retention, succession planning, and onboarding, businesses must grow their people to continue to succeed. To help you develop your employees, Judge Learning Solutions offers enterprise-wide Professional Development solutions to support your talent management and organizational development initiatives.



Instructor-Led Training



**Custom Learning
Asset Development**



Blended Solutions



**Performance Consulting
& Support**

WHAT'S TRENDING

- Active Listening
- Creating Habits
- Dealing with Distractions
- Introduction to Design Thinking
- Emotional Intelligence
- Employee Engagement
- Etiquette Essentials
- Everyday Mindfulness: Easy Techniques to Reduce Stress
- Generation NOW
- Leading Effective Hybrid Teams
- Leadership: Inspired Thinking, Communication, & Planning
- Leading Virtual Teams
- Servant Leadership
- Strategic Thinking
- Strengths Finder
- The Trust Factor
- Virtual Fatigue
- Virtual Teams
- Women and Leadership

COMMUNICATION

- Active Listening
- Assertiveness Skills
- Building Better Listening Skills
- Code Breaker: Problem Solving & Decision Making
- Communicating Up
- Communication & Listening Skills That Build Trust
- Communication Skills for Supervisors & Managers
- Communication Success Strategies for Women
- Conflict Resolution
- Conflict that Counts
- Cross Cultural Communication
- Dialing for Dollars
- Effective Communication
- Effective Listening Skills
- Effectively Utilizing the Building Blocks for Communication & Custom Service
- Essential Skills of Communicating
- Extended DISC
- Leading Difficult Conversations
- Managing Off-site Employees
- Navigating Difficult Conversations
- Strength-Based Communication
- Telling your Story
- The Art of Influencing Others
- The Communization Wizard
- Trust in the Workplace
- Virtual Collaboration
- Virtual Fatigue

CUSTOMER SERVICE

- Customer Service Excellence
- Data Driven Customer Service
- Dealing with Upset Customers
- From Vendor to Partner: Building Long-Term Relationships via Word-Class Service
- Influencing & Negotiation Skills for Non-Sales Professionals
- Negotiation Skills
- New Rules of Customer Service
- Six Common Causes of Poor Customer Service
- The New Rules of Customer Service

DIVERSITY & INCLUSION

- Acquiring and Managing A Diverse Workforce
- Anti-Harassment & Discrimination Prevention
- Better Together
- Building & Maintaining a Respectful Workplace
- Building Blocks of Diversity
- Communicating Across Generations
- Cultural Competency: More than Flags, Foods, & Festivals
- Diversity Teamwork Session
- Diversity, Cultural Competence, & Inclusion in the Workplace
- Intentionally Creating Supportive Cultures
- Respect in the Workplace: Supervisors' Session
- Sexual Conduct in the Workplace
- The Unconscious Bias Factor
- Women & Leadership

LEADERSHIP & MANAGEMENT

- Adapting Your Leadership Style
- Building a Smart Team
- Building Effective Teams
- Building Stronger Supervisor / Employee Relationships
- Coaching & Mentoring to Influence Performance
- Coaching for Development: Help Employees Achieve Their Full Potential
- Coaching for Performance
- Coaching Job Skills
- Coaching Secrets for Leaders
- Cultural Competency
- Delegating for Growth
- Delegation & Workflow
- Developing Yourself as an Effective Leader
- Effective Discipline
- Emotional Intelligence
- Exploring Differences in the Workplace
- Fundamental Skills for Managers & Supervisors
- Gaining Respect as a New Manager
- Generation NOW
- High Impact Leadership Skills
- Hiring the Right Employee
- Inspired Leadership
- Leading Effective Hybrid Teams
- Leading Others Without Authority
- Leading Virtual Teams
- Learning to Manage: Techniques & Tools for the New Manager
- Managing Across Generations
- Managing Global / Virtual Teams
- Managing Organization Change & Growth
- Managing Work Expectations
- Mastering Your Own Time Management
- Next Generation Leadership
- Planning & Facilitating Effective Meetings
- Powerful Motivation Techniques
- Progressive Corrective Techniques & Documentation Methods
- Setting Expectations, Developing Goals, & Giving Effective Feedback
- Stress-Free Performance Appraisals & Influential Follow-Up Techniques
- Talk Like a Leader
- The Art of Influencing Others
- The Emotionally Intelligent Leader
- Understanding Yourself & Others to Increase Effectiveness



PERSONAL GROWTH & PROFESSIONAL DEVELOPMENT

- Assessments: 360° Feedback, DiSC, MBTI, & Emergenetics
- Compassion Fatigue: Using Emotional Intelligence to Increase Resiliency & Handle
- Critical Thinking
- Decision Making at Speed
- Difficult / Stressful Jobs & Situations
- Effective Risk-Taking
- Email Writing
- Fully Engaged: Energizing Your Life & Work
- Growth Mindset
- Introduction to Design Thinking
- Manage Emotions in the Workplace
- Navigating Difficult Conversations
- Playing to your Strengths
- Powerful Presentations
- Prioritizing Time & Workflow
- Strategic Thinking
- Strength Finder Assessment
- Stress Reduction Techniques: Making Stress Work For, Not Against, You
- Taking Control of Conflict
- Taking Initiative
- The Golden Rule: How to Create a Respectful Workplace
- The Power of Habit
- Time Management
- Work Smarter Not Harder
- Workplace Civility

PRESENTATIONS

- Advanced Presentation Skills
- Presentation with Power
- Technical Presentations
- The Science of PowerPoint
- Train the Trainer
- Virtual Presentation Skills

PROJECT MANAGEMENT

- An Overview of Project Management
- Business Process Improvement
- Client / Project Relationship Management
- Developing High Performance Teams
- Essential Project Management
- Executive Overview of Project Management
- Power, Influence, & Politics in Project Management
- Practical Project Management
- Project Management Professional (PMP®) Exam Preparation

SALES

- Attacking the Right Clients
- Beyond the Basics: Effective Sales in the Modern Age
- Code Breaker: Breakthrough Sales Skills
- Cold Calling
- Conflict that Counts
- Consultative Selling
- Effective Scripting
- Fundamentals
- Prospecting
- Relationship Selling
- Selling from the Heart
- Selling with Stories
- Social Selling
- Strategic Selling
- The Art of Sales
- The New Rules of Sales & Service
- The Tao of Selling
- Win-Win Selling

TEAM BUILDING

- Break through Teams
- Building Effective Teams
- Creating a Peak Performance Team
- DISC Styles: Understanding Behavioral Styles of your Team
- Generations NOW
- Leading Virtual Teams

WRITING

- Business Writing Blitz: Tackling Grammar, Punctuation & Common Errors
- Business Writing: Digital Communication
- Writing Wizard

For more information on how to grow your talent, contact your account executive or reach out to us at JLS@judge.com.