Unlocking New Opportunity in the Federal Market: Guiding Our Client Towards FedRAMP Authorization

In the world of government and higher education contracting, FedRAMP authorized status is the golden ticket that opens the door to a vast new market of potential customers. Every cloud service provider (CSP) that wants to do business with the federal government must meet this standard.

THE CHALLENGE
Ensuring planning software compliance with FedRAMP and WCAG 2.1 accessibility standards

An organization shaking up the world of enterprise software in the financial management, human capital, and student information systems space wanted to break into federal and higher education markets. To do so, they needed to ensure their planning software was compliant with FedRAMP and WCAG 2.1 accessibility standards.
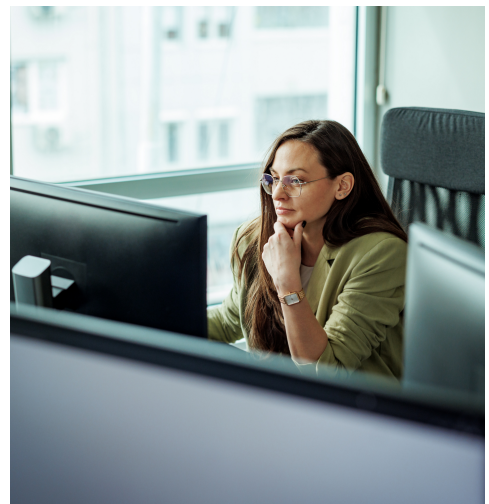
Their goal was clear, to make their software fully compliant with WCAG 2.1 accessibility standards and section 508 compliant in order to gain federal approval. But due to internal bandwidth limitations, it was clear an outside team was needed to help achieve this.

THE SOLUTION
Project-based consulting and staffing services

Due to market pressure and wanting to compete in the federal marketplace, the client partnered with The Judge Group to escalate their efforts.

Judge started with a thorough discovery process and uncovered the client's need for consulting and staffing services to help them get WCAG 2.1 compliance and the scrum team they needed to increase their competitive edge in the marketplace. These resources would help ensure their planning software fully complied with WCAG 2.1.

VISIT JUDGE.COM TO LEARN MORE ABOUT JUDGE'S BUSINESS TECHNOLOGY CONSULTING AND TALENT SOLUTIONS.

Judge's talent and IT consulting experts drew from their extensive network of contract and full-time consultants and employees to bring on specialists, including:

- An accessibility subject matter expert (SME)
- A scrum master
- An engagement leader
- An SDET QA automation resource
- Four accessibility UI developers
- A manual QA tester

The team's composition was crucial to the project's success.

- The developers and testers were experienced with automation and accessibility standards.
- The engagement leader effectively communicated with Judge's client every step of the way.
- And the Scrum Master, accessibility SME, and engagement leader served to bridge the gap between Judge's team and the client's business leaders.
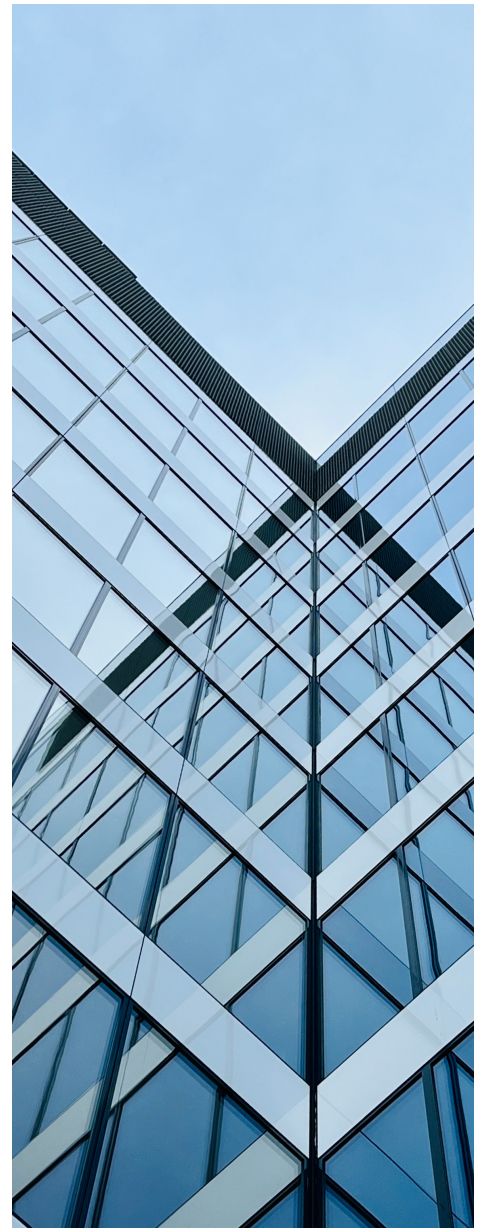
With the team assembled and goals in sight, Judge got to work on the project, implementing meeting schedules to align all stakeholders and stay true to deadlines. Judge's consultants and developers used their expertise to create a user experience with accessibility and compliance in mind. At the same time, Judge developers worked to redesign the planning software UI to meet the client's accessibility requirements. Throughout this process, developers and engineers implemented automation solutions for testing.

THE RESULT

One step closer to FedRAMP stamp of approval

Because of Judge's efforts, the client was put in a much better position to obtain authorization, which would then allow them to compete in this market. The resources Judge provided would help to expedite the client's journey to compliance and are one step closer to expanding their potential client base even further to the federal government and higher education institutions. Additionally, Judge is now a member of the client's project program.

Visit Judge.com to learn more about Judge's business technology consulting, learning and development, managed services, and talent solutions.

Judge's custom-built managed services team offered:

- **Outside expertise not available in-house**
- **Freedom for the client to work on their core business**
- **Flexibility to ramp up quickly to meet client demand**